

ADVENT SOFTWARE, INC.
CONDENSED STATEMENTS OF OPERATIONS
(In thousands, except per share data)

	<u>Quarter Ended December 31,</u>		<u>Year Ended December 31,</u>	
	<u>2001</u>	<u>2000</u>	<u>2001</u>	<u>2000</u>
	(unaudited)	(unaudited)	(audited)	(audited)
Revenues:				
License and development fees	\$ 28,342	\$ 21,013	\$ 83,587	\$ 66,063
Maintenance and other recurring	19,008	13,719	67,699	50,121
Professional services and other	<u>5,032</u>	<u>5,798</u>	<u>18,929</u>	<u>18,747</u>
Net revenues	<u>52,382</u>	<u>40,530</u>	<u>170,215</u>	<u>134,931</u>
Cost of revenues:				
License and development fees	1,700	1,629	6,497	5,330
Maintenance and other recurring	4,715	3,668	16,955	13,482
Professional services and other	<u>1,648</u>	<u>1,888</u>	<u>6,190</u>	<u>6,112</u>
Total cost of revenues	<u>8,063</u>	<u>7,185</u>	<u>29,642</u>	<u>24,924</u>
Gross margin	<u>44,319</u>	<u>33,345</u>	<u>140,573</u>	<u>110,007</u>
Operating expenses:				
Sales and marketing	13,484	12,369	52,229	42,591
Product development	8,381	5,705	27,426	21,604
General and administrative	4,156	3,313	14,824	12,002
Amortization of intangibles	<u>1,167</u>	<u>382</u>	<u>4,694</u>	<u>1,528</u>
Total operating expenses	<u>27,188</u>	<u>21,769</u>	<u>99,173</u>	<u>77,725</u>
Income from operations	17,131	11,576	41,400	32,282
Interest and other income, net	<u>1,510</u>	<u>1,925</u>	<u>6,273</u>	<u>6,768</u>
Income before income taxes	18,641	13,501	47,673	39,050
Provision for income taxes	<u>6,338</u>	<u>4,590</u>	<u>16,208</u>	<u>13,276</u>
Net income	<u>\$ 12,303</u>	<u>\$ 8,911</u>	<u>\$ 31,465</u>	<u>\$ 25,774</u>
Net income per share data:				
Basic:				
Net income per share	<u>\$ 0.36</u>	<u>\$ 0.29</u>	<u>\$ 0.98</u>	<u>\$ 0.86</u>
Shares used in per share calculations	<u>33,907</u>	<u>30,413</u>	<u>32,148</u>	<u>29,992</u>
Diluted:				
Net income per share	<u>\$ 0.34</u>	<u>\$ 0.26</u>	<u>\$ 0.89</u>	<u>\$ 0.75</u>
Shares used in per share calculations	<u>36,638</u>	<u>34,410</u>	<u>35,383</u>	<u>34,237</u>

ADVENT SOFTWARE, INC.
CONDENSED CONSOLIDATED BALANCE SHEETS
(in thousands)

	December 31, 2001	December 31, 2000
	(audited)	(audited)
ASSETS		
Current assets:		
Cash, cash equivalents, and short-term investments	\$ 288,550	\$ 152,432
Accounts receivable, net	49,930	35,710
Prepaid expenses and other	9,451	4,462
Deferred income taxes	10,935	3,259
Total current assets	358,866	195,863
Fixed assets, net	26,090	22,351
Other assets, net	68,719	27,487
Total assets	\$ 453,675	\$ 245,701
 LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities:		
Accounts payable	\$ 2,408	\$ 855
Accrued liabilities	13,520	10,224
Deferred revenues	25,907	21,078
Income taxes payable	5,767	2,712
Total current liabilities	47,602	34,869
Long-term liabilities	1,684	1,231
Total liabilities	49,286	36,100
Stockholders' equity:		
Common stock	342	305
Additional paid-in capital	317,548	154,070
Retained earnings	86,621	55,156
Cumulative other comprehensive income	(122)	70
Total stockholders' equity	404,389	209,601
Total liabilities and stockholders' equity	\$ 453,675	\$ 245,701

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